

COLOR PRINTS PER MONTH	1000	1000	1000
MONO PRINTS PER MONTH	5000	5000	5000

Prepared by:

Tom Andrulis



	Xerox Phaser 8860MFP	Xerox WorkCentre 6400/X	Xerox Phaser 6180MFP
Price	\$3,800.00	\$3,800.00	\$829.00
\$1 Buyout Lease per month (36 Months) est.	\$135.28	\$135.28	\$29.51
\$1 Buyout Lease per month (60 Months) est.	\$91.20	\$91.20	\$19.90
Speed (Black/Color)	30	42/37	31/20
Max Paper Size	LETTER/LEGAL	LETTER/LEGAL	LETTER/LEGAL
Monthly Base Cost	\$135	\$165	\$250
Base Prints Included (Color)	500	500	500
Base Prints Included (Mono)	4000	4000	4000
Overage Cost Color per Print	\$0.055	\$0.095	\$0.140
Overage Cost Mono per Print	\$0.015	\$0.015	\$0.025
Delivery	\$85.00	\$85.00	\$85.00
Installation	\$200.00	\$200.00	\$200.00
Supplies and Maintenance ONLY	\$177.50	\$227.50	\$345.00
TOTAL PER MONTH FOR 1000 Color and 5000 MONO PRINTS/COPIES All Inclusive Averages!	\$272	\$322	\$368

Advantages	Lower initial cost, lower color cost per print. Smaller unit, has natural "gloss" on paper	Fastest Unit, better for mailers	Lower initial cost, Smaller unit, has natural "gloss" on paper. High Print Quality
Disadvantages	Can't do tabloid. Not great for mailers.	Can't do tabloid. More expensive per print.	Can't do tabloid. Most Expensive per Print

